

BE WELL AT TML IEBP
Program Results for October 2006 – March 2007

Category	Description	1st Qtr	2nd Qtr
Individual Participation	Percentage of all TML IEBP employees who participated in Be Well at TML IEBP utilizing the Scorecard	29.82%	37.25%
	Percentage of non-exempt status participants	70.59%	60.53%
	Percentage of exempt status participants	29.41%	39.47%
Team Participation	Percentage of all Accounting/Business Svc ees who participated	20.00%	40.00%
	Percentage of all Executive ees who participated	25.64%	42.86%
	Percentage of all HR ees who participated	100.00%	100.00%
	Percentage of all IT ees who participated	10.00%	20.00%
	Percentage of all Legal Team ees who participated	0.00%	25.00%
	Percentage of all Marketing ees who participated	41.67%	53.85%
	Percentage of all Medical Mgmt ees who participated	13.33%	27.27%
	Percentage of all Member Svc Team ees who participated	38.10%	42.11%
	Percentage of all QM ees who participated	53.33%	46.67%
	Percentage of all Support Svc ees who participated	21.43%	10.00%
Point Distribution	Daily Point Total for all participants	9,430	12,739
	Weekly Point Total for all participants	1,266	1,287
	Quarterly Point Total for all participants	290	313
	Power Point Total for all participants	2,800	800
	Overall Point Total for all participants	13,786	15,139
	Daily Point Average per participant	277.35	335.24
	Weekly Point Average per participant	37.24	33.87
	Quarterly Point Average per participant	8.53	8.24
	Power Point Average per participant	82.35	21.05
	Overall Point Average per participant	405.47	398.39
	Percentage of participants earning 200-299 points (\$50)	32.35%	35.14%
	Percentage of participants earning 300-399 points (\$75)	17.65%	24.32%
	Percentage of participants earning 400+ points (\$100)	50.00%	40.54%
Total Incentive Payout	Incentive amount earned for all employees cumulatively	\$2,700.00	\$2,825.00